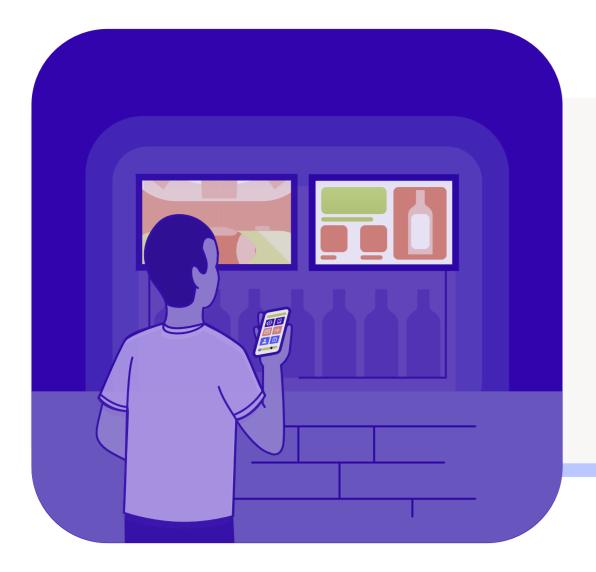
# Elevate your diners' experience

for bottom line impact

The quality of the dining experience will have a direct impact on your customers' spend. However, most restaurant owners and operators don't have the time to focus on critical considerations that can elevate their customer experience (CX).



Advanced media platforms now give restaurateurs the ability to craft the perfect atmosphere one that matches the menu, best serves the clientele, and aligns with the mood and time of day.

Imagine creating dynamic experiences for your customers, based on parameters like locale, season, and more — all to enhance their dining ambiance.

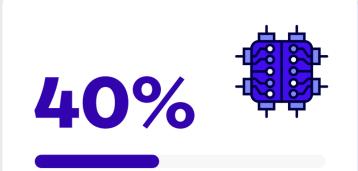
# **Customer experience roadblocks**



of owners cited access to ongoing brand-appropriate TV content, up-to-date signage, and licensed music, as a continued challenge within their brand experience.

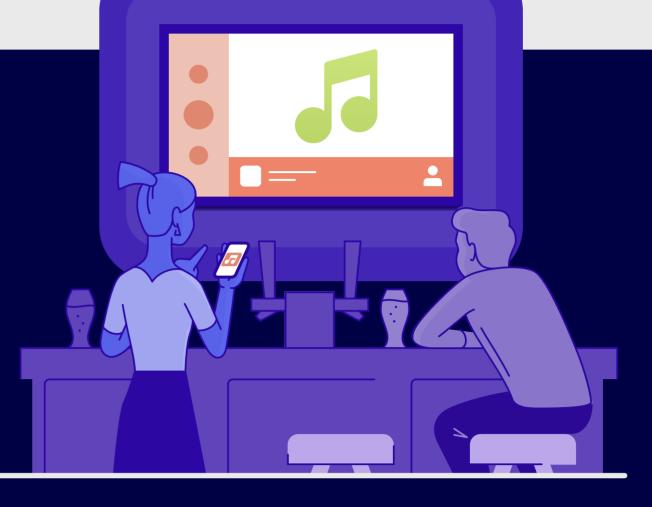


of restaurant owners said the number one day-to-day struggle they face with media is striking the right volume level for music and TVs in their establishment.



of IT or administrators want to simplify devices, applications, and hardware infrastructure to streamline music and media in their restaurant.

# **Music affects** how diners purchase





diners buy more food and drinks to continue listening to music they enjoy.

# **Music can influence** buying decisions

One study found that ambiance and service affected consumers' willingness to pay more than food quality did.



of **customers** say that the type of music they are listening to affects how they feel about an experience.



70%

of Millennials and Gen Zers said it's important to use their phone to influence the restaurant's music.

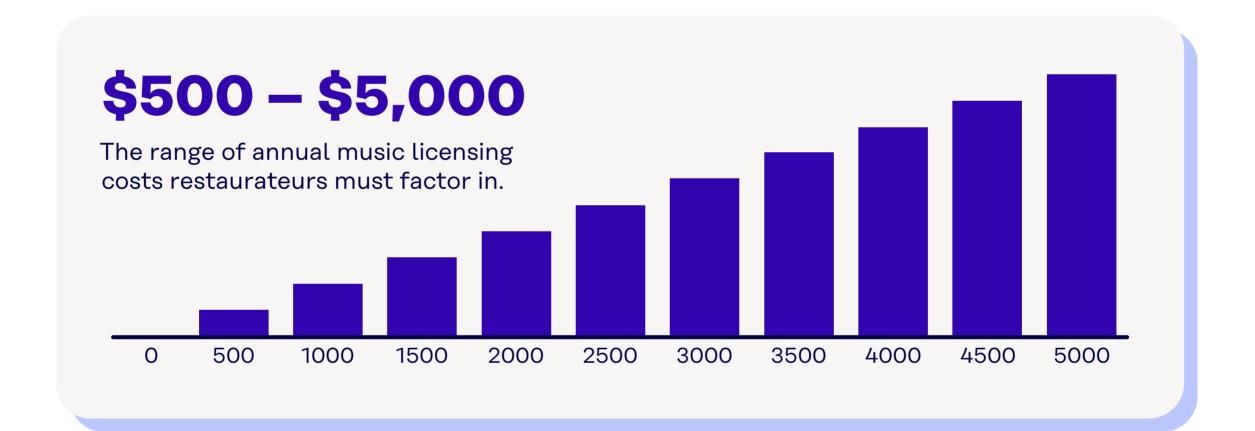
## Music can increase sales per patron

For restaurants, finding the perfect playlist has a substantial or significant impact on the bottom line. Restaurants must consider how a playlist aligns with their brand identity to ensure consistency across different touchpoints. These considerations can be time-consuming, but they don't have to be with the latest technolgy.



## **Restaurateurs are focusing where** it matters, serving their diners with a one-stop shop for curated music

Most restaurant owners and operators lack the time to factor in critical music considerations and countless others — music licensing, how music reflects a restaurant's brand, playlist curation, and the transition from day to night.

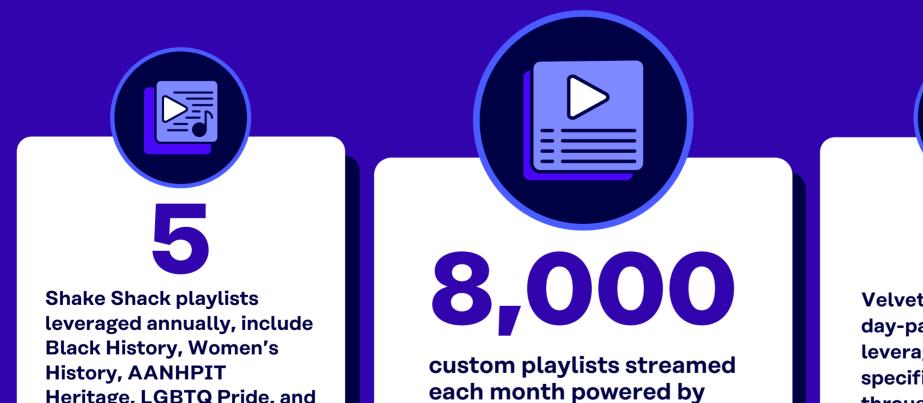


While music licensing can be costly, the right partner will handle all aspects of licensing making it easy for your restaurant to play the music that represents your brand and stay compliant with the legal requirements.



## **Restaurateurs are engaging** their diners holistically

with a unified media platform of curated music, TV, and digital signage.





Velvet Taco custom day-parted playlists leveraged to cater to specific diner personas throughout the day/week

#### 66

We are in the business of delivering a great guest experience. Rockbot helps us deliver that with their innovative approach to music.

Heritage, LGBTQ Pride, and

**Hispanic Heritage Months** 

**Jared Dougherty** Director of Marketing

#### 66

**Rockbot is what I dreamed** a restaurant/bar music system could be and more. I am excited to engage my staff and guests with higher quality music.

the Rockbot platform

**Rich Fegley** Owner Fegley's 🔅

#### 66

**Rockbot is unparalleled in** music selection and playlist creation services. Also, the **Rockbot Request app has** vastly improved our customer experience by enabling our guests to pick their favorite songs.

Marc Mahoney Information Technologist

SAVORY

#### **Rockbot is complimenting our product line** campaigns by pairing them with curated music, creating a more engaging CX.

**Rachel Marckovich Shops Experience Director** 



Jeni's Splendid Ice Creams used Rockbot to power their new campaign last summer in partnership with artist Brandi Cyrus, who curated a custom playlist to advertise Jeni's Road Trip Snacks Collection.

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